**MARCUS LAU**

Nationality: British | Age: 25 | Phone: (+44) 7984805828 | Birmingham, UK

Email:  [marcuslau0903@gmail.com](mailto:marcuslau0903@gmail.com) | LinkedIn: [linkedin.com/in/marcus-lau-099368a6](https://www.linkedin.com/in/marcus-lau-099368a6)

**TECHNICAL SKILLS**

**Languages**: HTML5, CSS3, Javascript ES6, NodeJS

**Frameworks:** Bootstrap, Bulma, JQuery

**Applications**: Github

**PROJECTS**

**Samplify UK | link to project:** <https://leon3005.github.io/samplify-uk/>

* **Summary:** A responsive  website that allows users to search for a song by its song name, artist or lyrics and returns results through fetching data from Youtube & music API(genius).
* **Tools**: HTML,CSS, Javascript, JQuery, Bulma, Github.

# Work Experience

### Contracted Cantonese Voice-Overwork – Speech Ocean Beijing                                     April  2021

* Managed a team overseas in Hong Kong through skype/Zoom to collect Cantonese audio samples throughout the project.
* Use of Excel, chrome applications to manage and update project status.

### Contracted Welsh Accent Voice-Overwork in Cardiff, Wales                                      February 2021

### Voice-Overwork-Native English Speakers Regus Building Victoria Square            December 2020

* Oversaw 8 staff members, attained teamwork and leadership skills.
* Promoted through marketing & advertising.

### Sales Assistant – Ricacorp Properties Ltd                      Summer 2018

* Engaged in the preparation of new property launches and exhibitions.
* Responsible for presenting new property developments and follow up with potential clients.

Co-Founder of Bitcoin Mining Start-up Company(NL technology), Hong Kong

Specialised in sourcing, assembling, and selling hardware computer machines.

### Intern at the Investment Department – Savills (Hong Kong) Ltd                       July 2016

* Gained understanding of real-estate process and transaction flows for different property types.
* Acquired knowledge in the sales process and leasing through participating in research & conducting investment portfolios.
* Assisted in keeping and updating client records.

### Intern at PowerMew Technology Ltd (Hong Kong Science Park)                                Summer 2016

* Assisted in writing proposals for acquiring start-up funds.
* Gained knowledge in website development and social media marketing.

### Trainee - Lanson Place Hotel, Hong Kong                                    April 2016

* Conducted telemarketing and Competitors Analysis.
* Gained an understanding in digital marketing and online guest reputation management on social media.

### Sales Agent – Midland Realty, Hong Kong                                                        Summer 2015

* Assisted in selling overseas properties to local clients at property exhibitions.
* Acquired selling techniques and customer service skills.
* Closed a property deal with a client.

### Intern - Landmark Asia Realty Limited

* Participated in the development of a new website with information on

Immigration consulting services and overseas residential properties for sale.

* Contributed ideas and in-depth research of content for the property website.

### Office Coordinator - CTX Special Risks Ltd                                                   Summer 2014

* Responsible for record keeping, reorganization of document files.

# Education

**Certificate, Full Stack Web Development** – The University of Birmingham, UK, 2021

**Bachelor’s degree, Business and Management**

De Montfort University, Leicester, UK, 2018 – 2019

Business Start-up in Hong Kong, 2017-2018 (Gap Year)

**Diploma of Higher Education in Business and Management**

Brunel University London, UK, 2014 - 2017

# Soft Skills

* Bilingual fluency in English, Chinese (Cantonese and Mandarin).
* Customer service, client relation skills obtained from previous experiences.
* Good interpersonal skills, adaptable, keen to learn, engaging and motivated.
* Strong commitment to on-going learning.
* Project management capabilities.